SONOMA COUNTY MARKET UPDATE | MAY 2018

April 2018 was another benchmark month for Sonoma County.

The median sale price continues to push towards new heights and is currently at \$685,000; a 10% increase from April 2017.

The median days on market is consistent with last year at 32 days.

There are currently 713 single family homes listed for sale which translates to just under two month's supply.

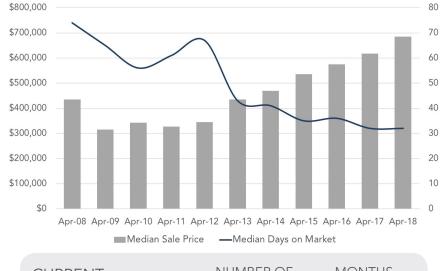
When looking at specific regions, Sonoma and Cloverdale saw the largest increases in median sale prices.

MARKET SNAPSHOT

\$1.5MM to \$2MM+ <\$400K <\$2MM 11 5 \$1MM to <\$2MM 69 \$1.5MM 69 \$400K to <\$550K 69 \$550K to <\$1MM 36 \$550K to <\$700K 122



MEDIAN SALE PRICE & DAYS ON MARKET



CURRENT
INVENTORY SUPPLY:
Sonoma County

NUMBER OF HOMES 713 MONTHS SUPPLY 1.95

YEAR-OVER-YEAR MARKET COMPARISON

TEAR-OVER-TEAR MARKET COMPARISON									
	HOMES SOLD			MEDIAN DAYS ON MARKET			MEDIAN PRICE		
REGION	Apr. '17	Apr. '18	% Change	Apr. '17	Apr. '18	% Change	Apr. '17	Apr. '18	% Change
Bodega Bay	3	2	33%	156	38	▼ 76%	\$668,300	\$1,085,000	62%
Cazadero	0	3	0%	_	30	_	_	\$669,000	_
Cloverdale	19	13	▼ 32%	42	41	~ 2%	\$475,000	\$624,900	~ 32%
Cotati	3	5	~ 67%	31	20	→ 35%	\$549,000	\$565,000	~ 3%
Forestville	2	6	200%	26	43	~ 65%	\$457,500	\$481,000	5 %
Geyserville	1	3	200%	34	47	38%	\$641,000	\$1,336,000	1 08%
Glen Ellen	1	6	200%	70	47	33%	\$740,000	\$2,020,000	173%
Guerneville	8	6	▼ 25%	28	22	▼ 21%	\$377,500	\$465,000	~ 23%
Healdsburg	11	14	~ 27%	45	31	▼ 31%	\$1,030,000	\$900,000	- -13%
Jenner	1	0	▼ 100%	50	_	_	\$869,000	_	_
Kenwood	0	1	0%	_	48	_	_	\$900,000	_
Monte Rio	1	1	0%	29	34	17%	\$400,000	\$535,000	~ 34%
Occidental	1	4	~ 300%	41	67	~ 63%	\$1,372,500	\$915,000	→ 33%
Penngrove	1	4	~ 300%	32	49	53%	\$730,000	\$950,000	~ 30%
Petaluma	59	58	~ 2%	30	29	~ 3%	\$725,000	\$707,500	~ 2%
Rohnert Park	22	18	- 18%	23	30	~ 30%	\$596,947	\$557,500	- 7%
Santa Rosa	151	133	▼ 12%	34	32	▼ 6%	\$576,000	\$628,000	~ 9%
Sebastopol	15	20	~ 33%	27	36	33 %	\$859,000	\$802,250	~ 7%
Sonoma	33	36	~ 9%	33	27	▼ 18%	\$650,000	\$897,500	38%
Windsor	13	23	~ 77%	22	36	~ 64%	\$595,000	\$695,000	17%
All Sonoma County	355	366	^ 3%	32	32	0%	\$618,000	\$685,000	^ 10%

